GMK
INFRASTRUCTURE AND TRADING - FZCO



COMPANY PROFILE

Fuel and gas brokerage for African markets

Based in Dubai, GMK brings buyers and suppliers together for physical fuel and gas transactions. For bulk liquid fuels, we also arrange tank storage and coordinate delivery from the terminal to the receiving site.

Refined fuel brokerage	We match buying requirements with supplier offers on grade, volume, delivery terms and timing.
Industrial gas brokerage	We connect industrial gas buyers with suppliers around demand, delivery frequency and receiving arrangements.
Oil storage	We approach terminal operators about suitable tank space, receipt windows, holding periods and releases.
Fuel logistics	We coordinate loading slots, carrier collections and inland delivery windows with the cargo owner and receiving site.

COMMERCIAL COORDINATION

From cargo to inland delivery

A bulk cargo may arrive in one parcel while a distributor draws it down over several weeks. GMK brings the buyer, supplier, terminal and carrier into the same schedule, from the first terminal receipt to the final inland delivery.

Define the requirement

The buyer identifies the product, specification, quantity, unit and delivery window. For recurring supply, the expected drawdown helps define the size and timing of each delivery.

Establish the storage position

GMK reviews the opening stock, receipts and withdrawals with the cargo owner. The terminal operator confirms product acceptance, available working capacity and loading arrangements.

Coordinate each movement

The parties identify who nominates transport, who releases the product and who receives it. Collection windows, destination constraints and proof of delivery can then be agreed.

What to include in an introduction

Buyer or cargo owner	Grade, quantity, delivery point and required window.
Supplier	Product specification, available volume and loading basis.
Terminal operator	Location, products accepted, working capacity and available dates.
Fuel carrier	Routes served, tanker payload, equipment and operating window.

For a commercial introduction, reply to the GMK representative who shared this profile.